Our Mission...

“to help children and families in the metropolitan Richmond area achieve their potential and become productive citizens.”
At FRIENDS Association for Children, our focus is on helping the children and youth we serve develop the skills needed for success in school and life. Every day, I get to watch them work hard to meet their goals—sometimes they may stumble along the way—but we are there to help them pick themselves up, learn from their experiences and continue along the journey. I see our infants and toddlers as they learn to crawl, then walk, then talk and develop their own little personalities. I watch our preschoolers as they learn their letters, numbers, shapes and colors—the building blocks of their educational foundation. And it doesn’t stop there. I observe our school-age children as they continue the pursuit for knowledge and information, as they ask questions trying to understand themselves and the environment around them. This is what FRIENDS is all about!

As a Virginia Quality Rating and Impact System participant, our programs and services are high-quality, utilize best practices and are constantly improving.

Our teachers and Family Support Services Team of Social Workers build strong relationships with parents, and provide families the support needed to access available community resources and extend education into the home.

Our Music Education and Performing Arts Program supplements the classroom activities for our preschool children, and provides individual & group lessons for school-age children.

This combination of quality, commitment and engagement are key ingredients for success, but we could not do this work alone. We rely on the hundreds of donors and volunteers that help FRIENDS each day. From the college interns who work alongside of and learn from our teachers, to our Reading and Math Buddies who work with the school-age students who need a little help, to the hundreds of volunteers who provide music, drama & dance instruction, to the many donors that invest in our operations—thank you to everyone who supports FRIENDS and helps make the lives of the children and families we serve better!

- J. David Young
FRIENDS Child Development Program is licensed and curriculum-based to focus on the social, emotional, cognitive, physical, and language needs of children 2–5 years of age. The program emphasizes math, literacy and reading, with music activities incorporated into the weekly class schedule. This combination helps our children prepare for and be successful in school.

100% of our 4-year-olds achieved both Social/Emotional and Cognitive growth that met or exceeded their age-appropriate levels. 78% of those same students achieved the Literacy skills growth needed for Kindergarten success.
FRIENDS Youth Development Program is a licensed, year-round program which focuses on youth activities that build academic, literacy, and social/emotional character in youth 6-16 years of age. In addition to tutoring, math and reading assistance is provided, and the Music Education and Performing Arts Program enhances our classroom activities and efforts.

The Survey for Academic & Youth Outcomes assessment found that:

- 71% of students demonstrated positive behaviors,
- 68% built positive relationships with peers
- 100% reported having a supportive adult at FRIENDS
Family Support Services plays an important role in the lives of our children, youth and families. Social Workers are the parents first point of contact through the enrollment process. They are committed to work with families to help navigate the complex social services network, that at times can be quite overwhelming. They also work closely with teachers, staff and parents to address challenges that the children may face at home or at school.

Social Workers enrolled over 300 children and youth last year!
Volunteers are an integral part of the FRIENDS family! They are involved and engaged in every aspect of our programming and operations. From playground maintenance, mulching, washing vans, transitioning classrooms, reading to children, teaching music, art or dance, to serving as a Board Trustee or committee member, volunteers—individually or in groups—are critical to our success!

Over 250 volunteers provided more than 5,000 hours of volunteer services!

2018-19 Board of Trustees

Scott Schmidt—President
Cherry Peters—Vice President
Jill Williams—Treasurer

James V. Duty
Stan Maupin
Heather Winkle

Marilyn “Sam” Seeley
J. David Young
### Operating Income

- **Total Revenue:** $2,228,841
- **United Way, 9%**
- **Other, 2%**
- **Individuals, 12%**
- **Foundations, 20%**
- **Corporations, 3%**
- **Program Fees, 54%**

### Operating Expenses

- **Total Expenses:** $2,004,831
- **Family Support Services, 6%**
- **Development, 8%**
- **Administrative, 9%**
- **Music & Performing Arts, 1%**
- **Preschool, 55%**
- **School Age, 17%**

### FY2020 Expense Budget

- **School Age, 24%**
- **Preschool, 55%**
- **Music & Performing Arts, 1%**
- **Administrative, 8%**
- **Development, 6%**
- **Other, 2%**

### Year Ended June 30, 2019

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
<th>Percentage</th>
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<tbody>
<tr>
<td><strong>Total Revenues</strong></td>
<td>$2,228,841</td>
<td>100%</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$2,004,831</td>
<td>100%</td>
</tr>
<tr>
<td><strong>Development</strong></td>
<td>$160,386</td>
<td>8%</td>
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<tr>
<td><strong>Administration</strong></td>
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<td><strong>Program Services</strong></td>
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<tr>
<td><strong>Change in Net Assets</strong></td>
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<td><strong>Net Assets, As Previously Reported</strong></td>
<td>$2,221,669</td>
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<tr>
<td><strong>Ending Net Assets</strong></td>
<td>$2,352,108</td>
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</tbody>
</table>

Note: The expenses and revenues are not directly labeled in the pie charts, but they are included in the table below for clarity.
Donors

Individuals

Randy Adams
William & Robin Allman
Ralph Anderson
Anonymous
Cheryl Assaid
Burl Bachman
James & Marianne Benton
Julie Bilodeau
Linda Birtley
Margie R Booker
Robin Brewster & Victor Smith
Willie and Alice Brinkley
Ellen & Orran Brown
Paul & Linda Carmody
James & Gwen Carney
William H. Carter
Ann Nichols-Casebolt
Bates and Margaret Chappell
Tom & Nancy Chewning
Joe & Sally Cipolla
Heather Huyck & Charles Clapper
Marshae Clarke
Tim Cook
Frank Barcalow
Lyndale Craddock
Mike & Cathy Danner
Regina Derricott
Valena Dixon
Jim & Becky Duty
Mike & Elisa Freeman
Margaret Friedenberg
Kathy Glass
Toshia R Green
Lawrence & Elizabeth Harkless
Monroe & Jill Harris
Jim Harvey
Sherita & Jaimal Hayes
Ben & Julia Hebner
Jane Helfrich
Evelyn Higginbotham
Elizabeth Ann Hill
Guy & Marion Horsley
Sanford Hostetter
Joe & Lynette James
Janice Exum Jordan
Margaret Edds & Robert Lipper
Cyanne Lowden
Steve & Kathie Markel
Carol McCoy
Ellen Moseley
Geraldine Neely
Cynthia Newbille
Patricia Nguyen
Nikki Nicholau
Vicky Nicholau
Laura McTaggart & Tom Nolan
Chris O'Brien
David O'Leary
Cherry Peters
Jean Petties
Linda Pomfrey
Rudy & Hattie Powell
Marion Pretlow
John & Joyce Beckett Purnell
Ted & Amy Quinn
Jack & Cindy Reasor
Jennifer Rice
Stewart & Leslie Roberson
Elizabeth Barrett & Katie Roemer
John & Barbara Rose
Della Rucks
Scott Schmidt
Kelley Schmidt
John Schuiteman
Sam Seeley
Samuel Shane

Alexander Smith
Wade & Elizabeth Smith
Wally & Mary Stettinius
Jill Theodorakos
Jim & Bobbie Ukrop
John Venuti
George Vetrovec
Ed Villanueva
Nathaniel Waddell
Robin Walker
Mike & Andrea Wassmer
Adrienne Whitaker
Andrea White
Randall White
Heather Winkle
Beverly Compton Wynn
J. David Young
Keith Young
**Donors**

**Churches, Civic Groups, Corporations and Foundations**

- Alliance For Strong Families & Communities
- Amazon/Amazon Smile
- Bank Of America
- Baskerville Trust
- Bon Secours Health System, Inc.
- Canterbury Enterprises
- Capital One
- Carmax Foundation
- Charles M. Caravati Foundation
- Child Savers
- Commonwealth Of Virginia Campaign
- Dennis Foundation
- Dominion Energy Charitable Foundation
- EAB
- Encorepreneur!
- England & Young - Don't Look Back
- Expectation Investment Club
- Facebook Fundraiser
- Freeman Family Foundation
- Global Impact CFC Central Va
- Hardywood Park Brewery
- JMI
- Kroger
- Lewis and Butler Foundation
- Lind Lawrence Foundation
- M4K Richmond, Inc.
- Mark & Melanie Cross Foundation
- North West Ministry of the American Baptist Women’s Ministries of Ebenezer Baptist
- Novolex
- PNCFoundation
- RECO Foundation
- REF Advisory, Inc.
- Richmond Ford Lincoln
- Richmond Friends Meeting
- Robins Foundation
- Shelton Short Jr Trust
- Sixth Mount Zion Baptist Church
- Suntrust United Way Campaign
- The Answer Brewpub
- The Benevity Community Impact Fund
- The Bob and Anna Lou Shaberg Fund
- The Community Foundation for a Greater Richmond
  - Christine Kane Plant Charitable Fund
  - Friends Association For Children Endowment
  - Kunkel Family Foundation Fund
  - Powell Fund
  - R.E.B. Foundation
  - The Greenway Pendleton Fund
  - Wonder Fund
- The Hanson Company
- TisBest Philanthropy
- Truist
- United Way of Greater Philadelphia and Southern NJ
- United Way of Greater Richmond and Petersburg
- Wells Fargo Foundation
- West End Assembly of God